

Issue 2 **NEWS BULLETIN**

PHASE 4 DEVELOPMENT NEAR COMPLETION!



Despite the severe weather causing some delays, the latest development at Link Business Centre is almost ready for occupancy! The new Phase 4 development will be a valuable asset to both Link Business Centre and to local businesses in general.

The complex consists of high specification industrial units. They have excellent energy ratings, with high insulation values, giving substantial savings to occupiers in heating costs, and, as a result of their heat retention capabilities, provide a better working environment for staff.

Ranging from 500 sq ft, with an optional mezzanine floor, offering very economical extra space and with parking directly in front of the buildings, the units are ideal for both small and expanding companies.

It is very encouraging that contracts have already been exchanged on two of the larger units, both by existing tenants, one of whom is maintaining his existing unit and expanding.

Negotiations are also at an advanced stage with three other interested parties, proving that, despite the current economic climate, there are still plenty of success stories around.



This Issue's feature... Unit 10

Engineered from Ebay!

The day after having been made redundant in February 2010, Chris Smedley decided not to wait for something to happen, but to make it happen himself.

Having previously run an engineering workshop for many years, Chris had excellent knowledge and used his expertise and contacts to set up Malvern Engineering. He bought his first machine on Ebay, and used his mother's old discarded kitchen units to furnish his unit!

Orders have snowballed since then, most of them from good, well-established companies, all through recommendation.

He puts his success down to offering his customers quality products with a personal touch.

Speaking of Link Business Centre, Chris has nothing but praise, commenting on the great atmosphere, and the support from on-site manager, Martin Wilesmith.

"The Centre is like the Café Nero of the working world! People are friendly, and will go out of their way to help other tenants."

Chris is hoping to be taking on staff soon, and, more importantly, is confident that he will be in a position to repay his family and friends who gave him their valuable support by the end of his financial year.

For further information: t: 01684 574471



Other Unit news in brief

Alto Flooring (Unit 2) Full marks for effort! Russell Simon at Alto Flooring still looks forward to school holidays, because 98% of his work is for the Local Authority, particularly local schools!

It is always a case of all hands on deck (or rather floor!) to get rooms cleared, remove the old and lay the new floor covering, which can be a mixture of carpets and vinyl.

Although margins are getting tighter and tighter within the industry, Russell, is very optimistic for the future, making sure that Alto Flooring is competitive and offers the best service.

For further information:
t: 01684 573222
e: enquiries@altoflooring.co.uk
www.altoflooring.co.uk



Tulip (Unit 1) is a fine example of how excellent customer service is the answer to running a successful business. They have recently taken on 5 more staff to cover the increase in business. Melanie Baker, Director, commented that if business continues to grow, they may extend to one of the new units to give them more room. Tulip offer a comprehensive range of cleaning and laundry services.

For further information:
t: 01684 565187
e: enquiries@tulipmalvern.co.uk
www.tulipmalvern.co.uk



Upton Business Centre... Go For Granite – a solid company base!



Matt Walker (right)
and Adam Davis

Go For Granite, Unit 4A, Upton Business Centre has achieved its three-year business projections within just six months, going against the grain of the economic climate. They have recently secured more contracts and have invested in new state-of-the-art machinery, keeping them at the 'cutting edge' of the granite industry.

Owners, Matt Walker and Adam Davis, who both have many years experience in the fabrication and installation of bespoke granite pieces, put their success down to offering high quality workmanship at the right price and excellent customer service.

They offer their clients the best for their home, from kitchen work tops to traditional fireplaces or modern bathrooms.

For further information:

t: 01684 592777, e: matt@goforgranite.co.uk www.goforgranite.co.uk



Directory of occupants

Link Business Centre:

Unit 1

Tulip
Tony & Melanie Baker
01684 577617
www.tulipmalvern.co.uk

Unit 2

Alto Flooring Ltd
Contract Flooring
Russell Simon
01684 573222
www.altoflooring.co.uk

Unit 4

Link Carpets
Carpets
Jason Smith
07500 308378

Unit 5 & 22

Mid West Automation
Aluminium Fabricators
Andy Haigh
01684 899103
www.midwestautomationltd.co.uk

Unit 6

Meigh Mansbridge & Company
Accountants
Roger Meigh, Kevin Mansbridge
01684 565486
www.meigh-mansbridge.co.uk

Unit 7A

Estate Office
Kim Riding, Administrator
01684 561238
www.linkbusinesscentre.co.uk

Unit 7B

Wyvern Homes Ltd
Residential Developers
Mark Wilesmith
01684 561238
www.wyvernhomes.co.uk

Unit 7C

Stockall Electronics Ltd
Kate Stockall
01684 574977
www.stockallelectronics.com

Unit 7C

Worcester Solar Heating Ltd
Installers of Renewable Energy Systems
Darren Stockall
01684 575892
www.worcester-solar.co.uk

Unit 7D

Crown Taxis
Khurshid Baig
01905 357788

Unit 8

Multiple Fixings & Suppliers Ltd
Lee Hackett
01684 892981

Unit 9

Fire Installation Service Ltd
Lee Hackett
01684 892981

Unit 10

Malvern Engineering Ltd
Chris Smedley
01684 574471

Unit 11A

Smart Car Care
Valeting Centre
Patrick
07872 991286

Unit 12

Surplex UK Ltd
Recycling Computer Hardware
Mark Willis
01684 568789
www.surplex.co.uk

Units 13 & 19

Beacon Sports & Trybike
Commercial Embroidery
& Bicycle Sales
Jon Wootten
01684 892439
www.beaconsports.co.uk
www.trybikestore.co.uk

Units 14 & 15

Link Tools
Tools & Fixing Supplies
Steve Metcalfe, Gary Looker
01684 578866

Unit 23

HD Cable Ltd
Electronics Wholesalers
Chris Pinder
0844 351 0190
www.hdcable.co.uk

Unit 24

Shredability Ltd
Secure Shredding
Kevin Styles
01684 562583
www.shredability.co.uk

Unit 25

G Webb Automation
Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 26

RPM Car Repairs
Katie & Paul Bird
01684 565555
www.rpm-malvern.co.uk

Unit 27

Total Plastic Services
Window Wholesalers
Robin Hudson, Philip Green
01684 575900

Upton Business Centre:

Unit 1

Upton Farm Services
Farm Machinery Repairs
Gary Thackeray
07778 37027

Units 2 & 3

Central Machinery Ltd
Plant Dealer to the Trade
John Blackmore
01905 340377
www.centralmachinery.co.uk

Unit 4A

Go For Granite
Bespoke Granite Products
Matt Walker & Adam Davis
01684 592777
www.goforgranite.co.uk

Unit 4B

R M Davis
Wholesale Beds
Bob Davis
Mob: 07748 988888

Units 5A & 5B

Shirescapes
Manufacture of Fencing & Timber Products
Martyn Bishop
01684 592897
www.shirescapes.org.uk/shirescapes



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